

MAY 2014

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Our Mission:

To be your business of choice, anticipating customer needs, and growing a progressive company.

"In Business For Your Business"

Grain Comments By Doug Biswell

Another month zipped right by and it is May. Pastures are burnt, most of the corn is planted, wheat is growing and we have moisture, not a bad way to start a growing season. For my part, I am happy to see our bin project progressing at Manhattan. Having more space to store your harvest locally will help in a number of different ways, but the most important way, I would imagine for you as a grower, is the potential to generate additional income for your cooperative. Grain that we cannot hold has to go somewhere and that somewhere is into someone else's space. When the grain is in someone else's space then there are storage charges and when it comes time to sell that grain there is not much power to negotiate a price. Additionally it will allow us to handle the crop coming at us quicker, most of the time getting your trucks in and out of here quickly.

Thanks to your business we have been able to make improvements to our grain handling systems at all our locations since I have been here. Thank you all.

Farmers Cooperative
Association will be closed
Monday, May 26th, in
observance of Memorial Day.



Fuel Department By Jerry Fenske

Coop Fuel Card Changes: Effective on or shortly after June 1st. 2014, all fuel cards with a Manhattan Coop logo on them will no longer work. The plan is to have new cards issued and in our patrons hands before the changeover happens. To make this possible please make sure to complete the fuel card form included in the MKC customer packet and return it to us as soon as possible. After the changeover, the only coop cards that will be accepted will have MKC logos on them. Each of our locations will continue to accept regular credit cards along with the new MKC account cards.

Dyed Diesel Sales Tax: Currently all customers are able to buy dyed diesel from any of our fuel locations using coop cards or credit cards. Customers that use coop cards are able to be sales tax exempt and credit card customers are charged sales tax. On June 1st, only customers that have coop account cards and have submitted a tax exempt form will be allowed to purchase dyed diesel from our retail pumps. There will be no way around this. If anyone is currently using a credit card to purchase dyed diesel, please call in and get a coop fuel card set up. The dyed diesel pumps will not dispense fuel without a coop fuel card.

Thank you for working with us through these minor changes. Please call Jerry Fenske at (785) 313-0532.

Cattle Mineral Sale Sale runs March 15 through May 15, 2014

- Receive \$.50 per bag discount (\$20/ton) on qualified cattle minerals.
- Purchase 1 ton or more and receive an additional \$20/ton volume discount.
- Qualifying minerals include Purina Wind & Rain, LOL Pro Phos, and local mixed Cattle Minerals.
 - Custom minerals do not qualify.
- Delivery cost is added to the following prices.
- Some example prices of our best sellers are:

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	Regular price per bag	Promotion price per bag	1 ton + price per bag
Wind & Rain Hi Mag 4% Phos	\$18.40	\$17.90	\$17.40
Wind & Rain 7% Phos With CTC 2800G/IGR Fly Control	\$25.60	\$25.10	\$24.60
All Other Purina Wind & Rain minerals qualify for discounts			
Pro Phos 8% Phos AU 5600	\$21.70	\$21.20	\$20.70
Pro Phos 12% Phos AU 3500	\$23.90	\$23.40	\$22.90
All other LOL Pro	Phos minerals q	ualify for discount	s
Cattle Mineral 8% Phos AU5600	\$19.50	\$19.00	\$18.50
Cattle Mineral 8% Phos AU3500	\$18.05	\$17.55	\$17.05
Cattle Mineral 12% Phos AU3500	\$21.30	\$20.80	\$20.30
Some other local mix Cattle Minerals qualify for discounts			